



LUXPRO 2018

BUSINESS EVENTS BY INVITATION ONLY

A black and white photograph of the London skyline, featuring the Big Ben clock tower and the Houses of Parliament on the left, and a bridge with multiple arches on the right, all situated along the River Thames. The sky is filled with clouds.

London

20 September

Bulgari Hotel London



LUXPRO 2018 LONDON

LUXPRO is an invitation-only event for business owners, top managers and High Net Worth Individuals.

An excellent opportunity to hear in-depth case studies and to gain insight into the latest trends in business, wealth and luxury.

Learn and benefit from selected experts, best practices and the latest innovations.

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LUXPRO 2018 LONDON

LUXPRO 2018 PROGRAMME

The event will be held in English


5:00–6:00 PM

Welcome drink 

6:00–7:00 PM

Opening speech

Alexander Johnson

 United Kingdom

ALEXANDER
JOHNSON

Welcome to Monaco

Gulshat Uzenbaeva
LUXPRO

 Monaco

LUX
PRO

Billionaires Insights.
Insider analytics on trends,
passions and values

Sergey Bezborodov,
Olga Nizovskaya
PwC

 Switzerland

pwc

How can you benefit from
the latest changes in the Cyprus
Investment Programme?

Alexander Petrosov
Cyprus Developers Alliance

 Cyprus


CYPRUS DEVELOPERS
ALLIANCE

7:00–7:30 PM

Networking & refreshment break  

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LUXPRO 2018 PROGRAMME

The event will be held in English

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The event will be held in English

7:30–8:30 PM

High Net Worth International Property Mortgages

Hugh Wade-Jones
Enness

 United Kingdom



To yachts, with love!

Maxim Okulov
Spartak Yacht Club

 Russia



Masters of Disasters. Insurance Company's Worst Nightmare


Ilya Levitis
Claim Makers

 United Kingdom



Making money from Property in today's market

Sergey Sander
The Leading Properties of the World

 Switzerland



9:00–10:00 PM

Fast track to settlement in the UK and EU

Konstantin Kaminskiy
Astons

 United Kingdom



White City Living Garden View Collection


Elena Doherty
Berkeley Group

 United Kingdom



Toys for girls and boys. The real cost of luxury

**Sergey Bezborodov,
Olga Nizovskaya**
PwC

 Switzerland



8:30–9:00 PM

Networking & refreshment break  

10:00–11:30 PM

Networking & refreshment break  



Alexander Johnson

Alexander Johnson is a businessman and lecturer at Oxford University in Leadership and Entrepreneurship. He was previously the youngest CEO on the London Stock Exchange and today he contributes to various advisory boards and management teams.

Alexander is a founder and investor in more than 30 companies across a wide range of industries, from technology to finance. He actively champions businesses in the UK and the US to help entrepreneurs grow and excel in their respective industries through resources and guidance to help people start and grow their own business. His educational programmes have been continually recognised by senior professionals for their real-world results.

Alongside his business activities, Alexander contributes to several publications as a writer and is a frequent guest expert on TV and radio. Additionally Alexander sits on the development committee for the Royal Marines Charity, a cause he passionately supports.



Gulshat Uzenbaeva

Founder & CEO

Gulshat has a Financial background, having worked in the Banking industry for 8 years. From 2009 to 2012 she entered the political arena as an elected member of the Legal Affairs Committee, in the Youth Public Chamber of the City District Council of Ufa. During these years, she organized and conducted social and charity events, combining this role with her main job as Branch Manager of the retail bank, where she worked from 2005 to 2010. Arriving in the Principality of Monaco in 2011, she continued her banking career with the Royal Bank of Scotland Group (Coutts & Co Private Bank), subsequently retraining in the Art business as a Gallery Director. Gulshat organised and managed a number of successful official, cultural, art, social and charity events in the Principality of Monaco, Switzerland, UK, Europe and Russia Federation, with up to three thousand attendees, including His Serene Highness, Prince Albert of Monaco, and other important guests.

Gulshat is a Brand Ambassador and writes articles for several life-style and fashion magazines and luxury blogs, as well as being a special guest at different International Film Festivals. One of her the most recent activities was as a Producer on a project with H.S.H. Princesse Charlene of Monaco. Currently Gulshat is a Member of Monaco Economic Board and Founder & CEO of LUXPRO Business Events Company based in Monaco.



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Olga Nizovskaya

Senior Manager, Tax and Legal Services
International Private Clients

Olga is part of PwC International Private Wealth & Entrepreneurs Team in Switzerland. She started her career in PwC Moscow in 2006 in International Tax department doing tax structuring for both individual and corporate clients. In 2012 she was seconded to PwC Lausanne, while in 2014 she joined International Private Wealth and Family Business team in PwC Zurich concentrating on CIS market. Olga works with (U)HNWIs providing international tax and wealth structuring services. Olga graduated from Finance Academy under the Government of Russian Federation in 2007. In 2015 she obtained Master of Advanced Studies in International Tax Law degree from Lausanne University. She holds STEP Certificate in International Trust Management.

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Sergey Bezborodov

Partner
International Private Wealth and Entrepreneurs

Sergey Bezborodov is a partner in the Tax and Legal Services department of PwC in Zurich and is one of the key team players in PwC International Private Clients practice. With his 14 years of tax experience, Sergey is leading the PwC team focusing on the Russian/CIS and Central Asian private clients and is a trusted advisor to many UHNW individuals and families. He is assisting his clients with transitioning to tax compliant structures and in setting up sustainable structures for private and business assets. Sergey also has experience with US, UK, Swiss, Turkish, and Chinese private clients.

Sergey specializes in both private client services and international tax structuring which enables him to develop holistic private wealth structures, estate and succession solutions combined with traditional corporate tax planning. Sergey also has a vast practical experience with controlled foreign company rules in several jurisdictions.

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Alexander Petrosov

Co-founder, Director

Alexander Petrosov is one of the co-founders of Cyprus Developers Alliance. More than a 20-year experience in international business was obtained as a co-owner of watch companies with the production and offices in Switzerland, Hong Kong, Moscow and Cyprus. Alexander holds an Executive MBA in strategic management and MA degree in Business Managements.

Together with the team of Cyprus Developers Alliance, Alexander has recently been devoting considerable time to conveying to the target audience the full information about Cyprus and its advantages, about real estate properties, life on the island, investment opportunities and, of course, programmes for permanent residence and citizenship by investment.

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Hugh Wade-Jones

Managing Director

Enness is a British mortgage brokerage with Offices in London, Dubai and Monaco. Enness has access to over 250 lenders in the UK and internationally and can assist in high value and complex financing requirements and is considered a world leader in their field. Hugh is a widely regarded industry leader and has been awarded Best Broker at The British Mortgage Awards for the past 3 consecutive years.

Hugh will talk to us about his experience of the London real estate market and where the new global “hot spots” might now be, what is fueling demand in these locations and the evolving financing options to cater to them..

Hugh will also provide us with his insight on the ever tightening compliance and credit appetite at the Banks he deals with and how clients are able to find financing solutions whether they be a British resident of Monaco looking to buy in France, a Russian client in London or an African footballer looking to obtain a free passport with his property purchase in Cyprus.

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Ilya Levitis

Cofounder, director, and Master of Disaster

Ilya Levitis, cofounder of Claim Makers, has been a loss assessor (public adjuster) in the United States for over 12 years. Holding licenses in the states of Florida, New York, and New Jersey he has returned 10s of millions to commercial and residential disaster-struck policyholders. He saw an opportunity to enter and dominate the insurance mediation market in the United Kingdom and Europe due to the severe lack of service providers; especially those who are willing to go above and beyond for their clients.

Ilya has experience working across every known peril, including sinkholes, subsidence, hurricane, tornado, theft, vandalism, burst pipe, sewer backup, roof leaks, car impacts, accidental damage and dropped objects for thousands of policyholders. He is regularly consulted by lawyers for appraisals and as an independent expert for arbitration.

Prior to becoming a loss assessor, Ilya spent 10 years working for multiple investment banks where he led teams designing and building trading system and data warehousing solutions.



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Maxim Okulov

Businessman, journalist, writer and a person deeply in love with the sea

Creator of a number of successful businesses in Russia, including an advertisement agency and a large bespoke publishing project. This success was followed by the development of a Russian-language information infrastructure in Cyprus, which took eight years of sustained dedication to create. It was in Cyprus that the passionate affair began with one of the most beautiful elements on Earth – the sea.

Today, Maxim's attention is focused on the expansion of the yacht business. Travelling between London, Cote d'Azur and Moscow, he develops the project in partnership with the yacht club "Spartak".

In his speech, Mr Okulov offers a personal outlook on yachts and their place in the life of a modern, active and prosperous man. It is easy to see why a yacht is an undeniable symbol of high social status. By allowing its owner to feel free, surrounded by just the sea and the wind, the yacht quickly becomes a basis of a very distinct way of life.

A successful yacht business can only develop out of a genuine love for yachts, as well as the ability to take care of them. High in demand are services for owners and managers of mega-yachts. Safety is always paramount. Each member of the team must know the basics of navigation — such knowledge and skills are supported by professional certificates. Also important is the appearance of the staff — the company's portfolio offers girls with model looks who won't look out of place on any mega-yacht.

Yacht Club Spartak
Russia
www.spartak.club



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Crew Recruitment

Hotel

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Sergey Sander

Co-founder, Investment Manager

Sergey Sander is an expert in the fields of property investment and marketing, an investor in London's property market. Qualified in international law, wealth and trust management.

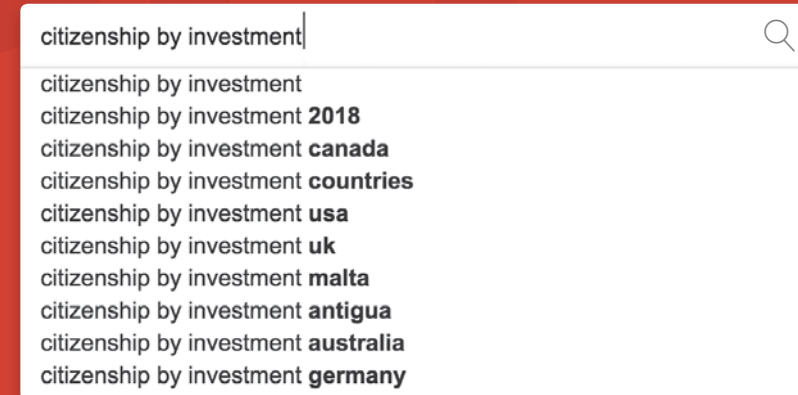
Co-founder of The Leading Properties of the World — Swiss-based company specialising in Premium Property Marketing. He has extensive experience in real estate marketing and sales in the UK, USA, Switzerland, France, Monaco, Germany, Austria and the Czech Republic since 2010. And can help you to improve your real estate sales performance.

As a part of LPW Development team in the last seven years, he successfully completed more than fifteen development projects in various London's locations including South Kensington, Marylebone, Victoria, Hammersmith and Fulham with the annual profit of 10–15%.

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Every day thousands of high net worth individuals search for citizenship by investments programs on the internet



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Konstantin Kaminskiy

Citizenship & Residency Advisor, Associate Director

Konstantin has been advising HNWIs, and leading lawyers, family office, banks and investment firms on global citizenship & residence solutions and private client services for over five years.

Konstantin is an active member of the Investment Migration Council and specialises in: International Residence Planning; Investment Immigration programs (UK, Cyprus, Malta, St Kitts, Grenada, Dominica, Antigua and Barbuda, St. Lucia); Wealth Management; Assets protection and structuring; Luxury property investment services; Private Client Services.

Prior to his expertise at Astons, Konstantin was advising the Eurasian Economic Commission on macroeconomics and investment policy.

Konstantin is a graduate from Yale University (USA) in Financial Markets, and a graduate from the University of Oxford (UK), in the Oxford Blockchain Investment Strategy Graduate Program. He also holds an MSc in International Business Management with Distinction from the University Of Bath School Of Management, as well as a BSc in World Economy & International Affairs at Russia's top rated University, High School of Economics.

Konstantin has lived and worked in UK, Russia, USA & China and frequently speaks at many leading Citizenship by investment, Private Wealth and other leading conference and events around the globe. He has often been a guest speaker at Kommersant UK business events. He is a native Russian speaker and also fluent in English, with a basic knowledge of Chinese and French.

Astons

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CITIZENSHIP BY INVESTMENT

Astons can assist you with leading citizenship and residency solutions in the UK, Europe and the Caribbean that best match your requirements.

- UK
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- Malta
- Grenada
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- St. Kitts & Nevis



PROPERTY ACQUISITION SERVICES

We will offer the best commercial and residential property investment options, available on and off market.



ASTONS LAW. LEGAL CASE MANAGEMENT

Astons' lawyers come from diverse backgrounds and have cultural sensitivity in handling clients' complex legal queries, acting as Trusted Advisors, with respect for client confidentiality and discretion.



UK CITIZENSHIP

Astons offer business & individual immigration services.

- Tier 1 (investor)
- Tier 1 (entrepreneur)
- Tier 2 (skilled worker)
- Sole representative visas
- Tier 2 & 5 Sponsor license applications
- Sponsor Compliance checks & audit preparation
- Indefinite leave to remain (ILR)
- EEA Regulations application
- British Naturalisation & Registration
- Partner/Family visas

TIER 1 (INVESTOR) – BRITISH CITIZENSHIP BY INVESTMENT

The application processing time for Indefinite Leave to Remain (ILR) and British Citizenship varies, according to the size of investment made:

- Investment of £2,000,000 – Settlement in 5 years and Citizenship on the 6th year
- Investment of £5,000,000 – Settlement in 3 years and Citizenship on the 5th year
- Investment of £10,000,000 – Settlement in 2 years and Citizenship on the 5th year





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Elena Doherty

Project Sales Manager

Elena brings 15 years' experience within the property industry both in the UK and abroad. Securing luxury properties to UHNI's and investors in London and overseas, Middle East and Europe being one of her hotspots.

With a thorough understanding of the markets in the UK and overseas, she has previously been involved in regeneration projects at Stratham, Woolwich and King's Cross experiencing first hand exceptional capital growth for her investors.

Her most recent project at White City Living by St James is the keystone for the £8 billion regeneration of White City introducing over 1,800 new homes, set around eight-acres of open space including a five-acre public park, gardens and water features. What sets White City Living apart from other large developments is not only

luxury living but the lifestyle. With prestigious neighbours such as Imperial College, ranked the 8th university worldwide, White City House a private members Club, Westfield London — Europe's largest shopping centre and White City Place home to BBC Broadcast Centre, ITV and other creative businesses. The area will provide a thriving place to live, work and play.

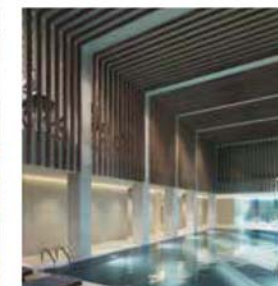
Working with St James part of the Berkeley Group, Elena is a part of the Berkeley Group vision to become a world class business generating long term value by creating successful, sustainable places where people aspire to live.

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A new collection of suites, 1, 2 and 3-bedroom apartments offering some of the best garden views. The collection has a wealth of exclusive residents' facilities, including a spa, pool, fitness centre, two 12-seater cinemas and a business lounge, as well as the private Magnolia Garden.

White City Living is providing a new five-acre park and gateway to Westfield London and boasts excellent transport connections to the West End via White City and Wood Lane Underground stations.

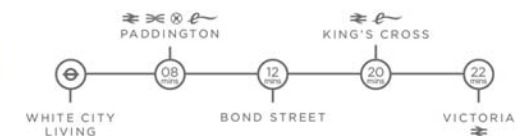
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* Prices and details correct at time of going to press. Computer Generated Images are indicative only.
** Times are taken from TfL.gov.uk and googlemaps.co.uk and show approximate timings only.



LUXPRO 2018 PARTNERS

LUXPRO 2018



PwC

At PwC, our purpose is to build trust in society and solve important problems. We're a network of firms in 157 countries with more than 223,000 people who are committed to delivering quality in assurance, advisory, tax & legal and Digital Services. Within PwC Switzerland more than 3,000 employees and partners in 14 locations in Switzerland and one in the Principality of Liechtenstein help to create the value organisations and individuals are looking for. Find out more and tell us what matters to you by visiting us at www.pwc.ch.

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London Property Investment by LPW Development

LPW Development invests in high-quality residential property developments in London and the surrounding areas. These involve the construction of new residential property, transformation of existing buildings, and the conversion of office spaces into residential property in accordance with London's Permitted Development Policy.

We believe in projects which are rewarding on both financial and personal level. It gives a great pleasure and satisfaction to create homes where people enjoy living. Every project becomes a journey which we share with our investors, and the goal is to make the journey worthwhile. At the end of the journey, LPW Development will enable investors to own a valuable heritage asset which could be successfully rented out or sold on the open market.

London is a perfect location for an international property investor. The abundance of different types of property, a multitude of different markets and sub-markets, various areas with their distinct features within the context of persistent lack of supply and ever-increasing demand make London property investment very attractive.

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Cyprus Developers Alliance

Cyprus Developers Alliance's portfolio of properties in Cyprus is as big as 9000 quality properties available for sale. We are in a unique position to address the particular needs of the potential property investors in a tailor made, impartial and time saving manner.

Cyprus Developers Alliance is a diligent and highly ethical company with a track record of the highest quality service and a 100% satisfied customer base and is now actively promoting the attractive Cyprus Investment Programme to the potential investors. Second utterly important activity of the Alliance is attraction of direct foreign investments into Cyprus economy. The Alliance actively cooperates with institutional investors, nongovernmental pension funds and private investors from various countries. The Alliance offers exclusive opportunities in the field of development, tourism and energy sectors on the island.



Astons

Astons is an investment immigration firm offering residence and citizenship solutions in the UK, EU & Caribbean.

Astons has over 30 years' experience in providing holistic management of legal affairs for private clients, providing advice in investor immigration solutions, relocation to the UK, tax advisory, private education, asset structuring and investment services. Astons acts as Trusted Advisors to HNWIs and their families, as well as to leading lawyers, family offices, banks and investment firms around the world.

Our wealth of experience and highly-skilled multilingual immigration team and citizenship & residence advisors, ensures a truly international and personalised service, conducted with absolute discretion, speed and integrity. A firm with robust international connections, Astons has offices worldwide, including in Moscow, Beijing, Dubai and London.



Enness

Enness is a British mortgage brokerage with Offices in London, Dubai and Monaco. Enness has access to over 250 lenders in the UK and internationally and can assist in high value and complex financing requirements and is considered a world leader in their field. Hugh is a widely regarded industry leader and has been awarded Best Broker at The British Mortgage Awards for the past 3 consecutive years.



Yacht Club Spartak

Yacht Club Spartak is the oldest club in the Moscow region – its history dates back to the first half of the last century. Since its foundation, its members come to the club to enjoy the freedom of being surrounded by water and wind!

Yacht Club Spartak is located on the picturesque bank of the Klyazminsky Reservoir in a close vicinity to Moscow. The club offers all year-round vessel servicing as well as equipped guarded berths and winter slipways.

The guests of the club are always guaranteed to feel at ease and enjoy the welcoming atmosphere. The Japanese restaurant, known for its quality cuisine and excellent service, offers fresh crabs, oysters and lobsters. The hotel and banquet hall are open all year round. In the summer season, celebrations are organised on two picturesque spots on the bank.

Yacht Club Spartak offers a wide range of services for yacht owners, which include maintenance and sale of vessels, choice of exclusive personnel as well as navigation training.

Yacht Club Spartak — to yachts, with love!



Claim Makers

Claim Makers is a loss assessment and claims management firm that assist residential and commercial property owners and property managers, as well as yacht owners, in the event of an insurance claim. Authorised and regulated by the Financial Conduct Authority, Claim Makers work exclusively on behalf of the policyholder to ensure that they obtain the highest possible settlement and are able to conduct complete and total remediation of their damages.

When a peril occurs, insurance companies appoint loss adjusters whose purpose is to review the damages and their circumstance; adjusting the claim presented to them by the policyholder and deciding what will be paid for – and what will not. Claim Makers know and understand the fine print of insurance policies. They handle the entire process on behalf of their clients; collecting evidence, filing the claim, surveying the damages, and negotiating with the insurance company and loss adjusters in order to secure a settlement that will compensate the policyholder for the loss in its entirety.



The Berkeley Group

The Berkeley Group builds homes and communities in London, the South of England and Birmingham. We are made up of six autonomous companies: St James, St William, Berkeley, St George, St Edward and St Joseph. We are publicly-owned and listed on the London Stock Exchange as a FTSE 100 company. Each company is autonomous with its own operational management that has specialist knowledge, local understanding and expertise. All are devoted to the same ideals: creating new homes and supporting local communities they work in.



St James

St James was established in 1996, originally as a joint venture between Berkeley Group and Thames Water. A wholly owned subsidiary of Berkeley Group since 2007, the company has established a reputation as a design-conscious developer regeneration brownfield sites and transforming them into attractive developments whose design not only create desirable places to live, but also has a positive impact on the immediate area.



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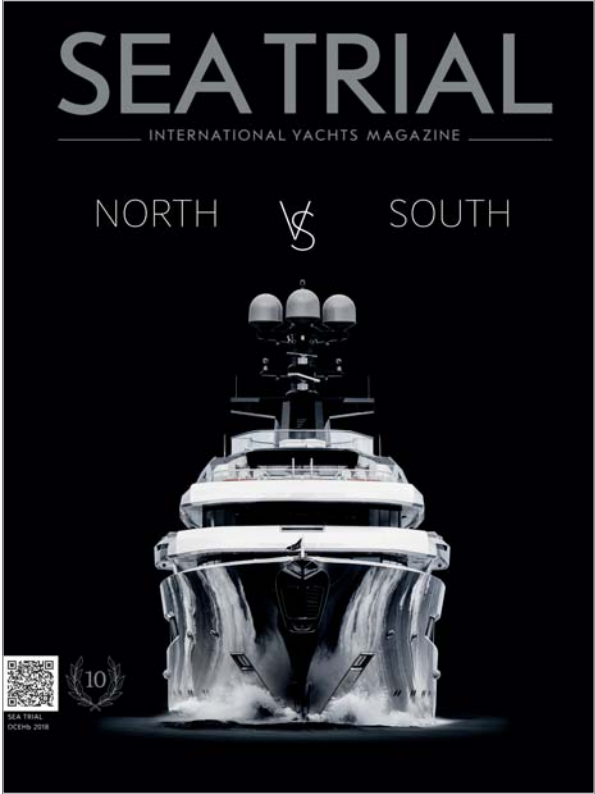




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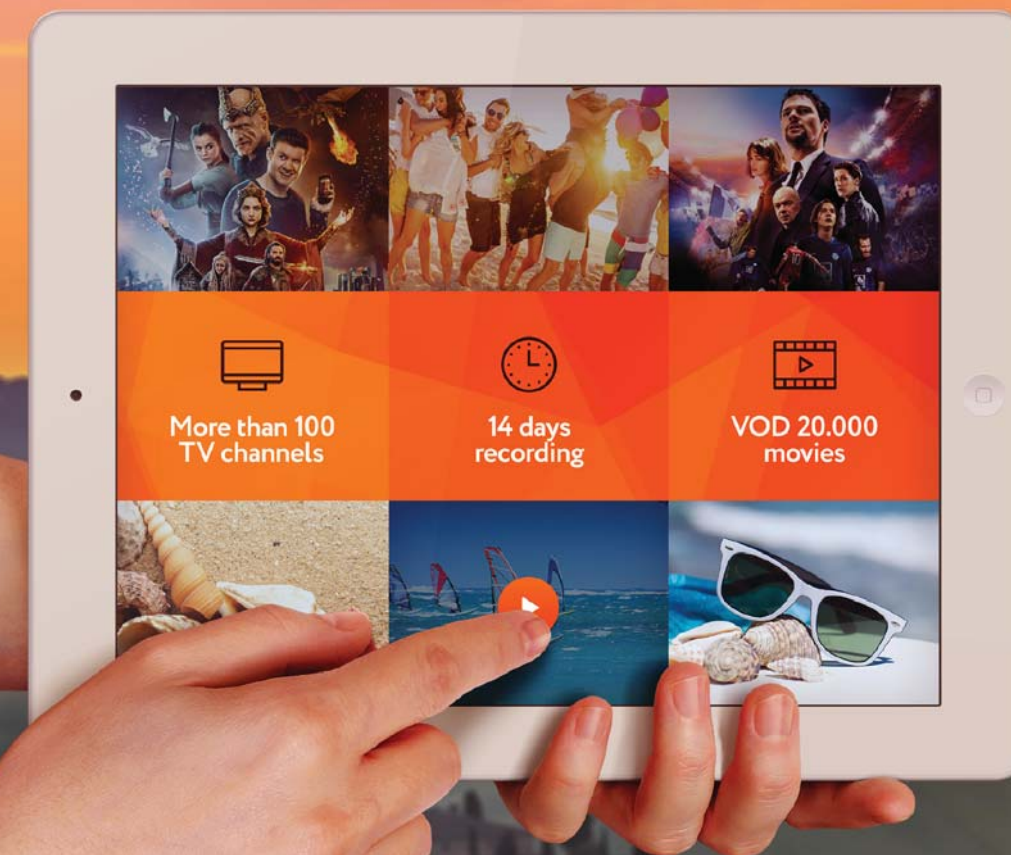
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Toys for girls and boys – what is the real cost of luxury?



PwC has a long tradition of advising Swiss and international private clients, whether they are entrepreneurs, executives or individuals and families with complex wealth and asset situation. We listen to your needs, offer our experience and work with you using our network of national and international specialists to develop custom made solutions.

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Sergey Bezborodov, Partner, International Private Wealth and Entrepreneurs
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